



# KASBA S.A.

## SESAME



JANUARY. 2023

# WHO WE ARE?

- **ELOY BOGGINO MSc. (PRESIDENT)**

**Over 52 years of experience in Agribussines.**

- 1.- President of Distribuidora Kasba´i (1971 – 2000) Agrichemical & Fertilizer**
- 2.- Vice President Semillas Kemagro (2000 – 2013) Sesame Bussines**
- 3.- President of Kasba S.A. ( 2000 – today) Agribussines**

- **FRANCESCO BOGGINO AGR. ENG (CEO)**

- 1.- R&D Department S.Kemagro (2007 – 2009)**
- 2.- General Manager Kemagro Bolivia ( 2009 – 2013)**
- 3.- CEO Kasba S.A. (2013 – today)**

## WHO WE ARE?



Kasba S.A. is a company based in the city of Asuncion. Located in the heart of South America, Paraguay. Our firm is committed to fulfill the agribusiness development needs. We have over 45 years of experience in the agribusiness market.



At Kasba S.A we provide services that include from production, processing, and export of agricultural goods; including a specific qualified technical assistance. We mainly work with specialties crops as **SESAME SEEDS** in their different varieties and qualities.



## WHAT WE DO?

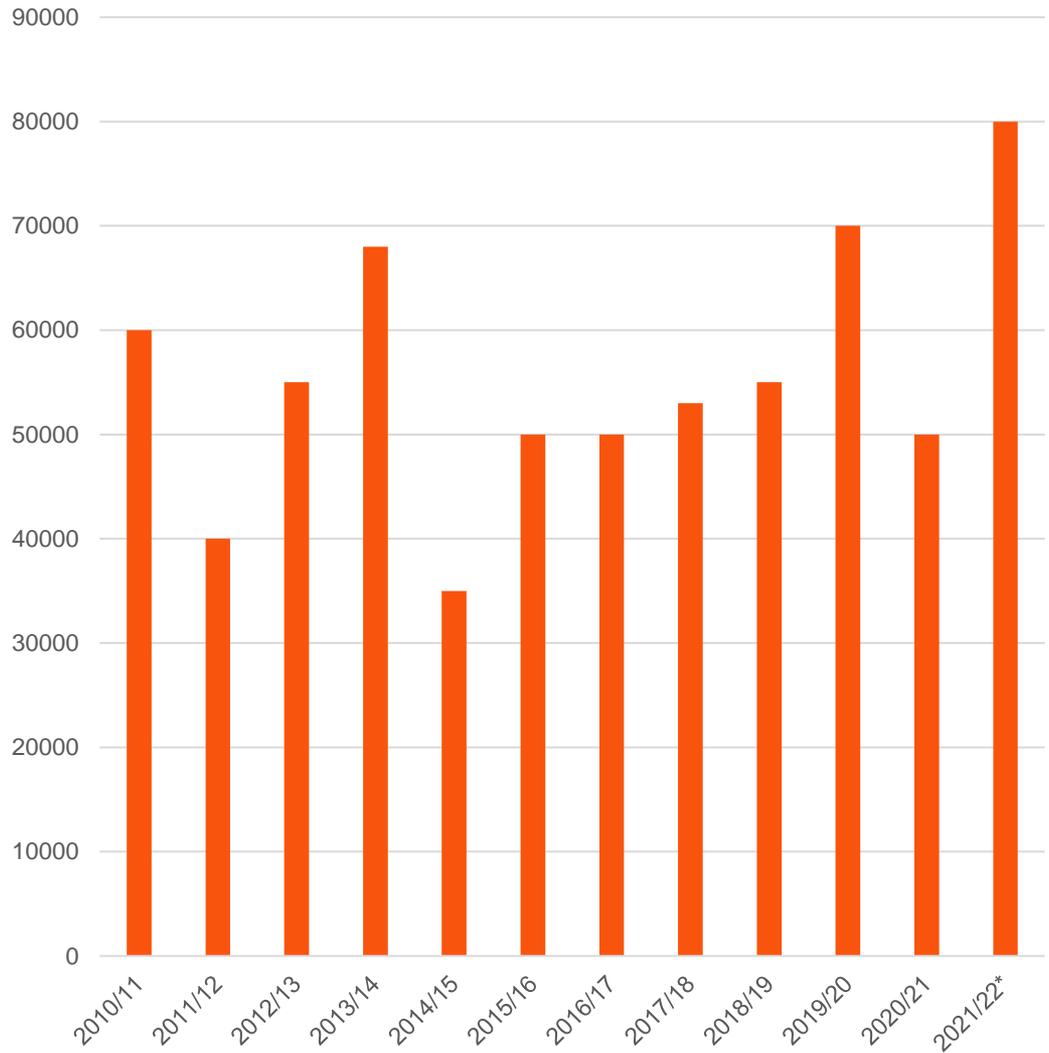
We commit to deliver products from the production stage to the export phase. This gives us a competitive advantage in terms of quality control, sustainable production, environmental care, traceability and security of supply. We are currently exporting our **sesame seeds** to demanding markets such as Netherland, Greece, United States, Italy, Germany, Turkey, Japan, Taiwan and Israel.

Our company is open to develop business partnerships and alliances for production of goods, as well for commercial or supply level.

## Crop Size Area Evolution In Paraguay In Hectares

The sesame crop was introduced in Paraguay in late 90s but it gained higher importance in 2000 when the first Japanese exports took place. From then on, the sesame production and export continued to expand by reaching a variety of global markets.

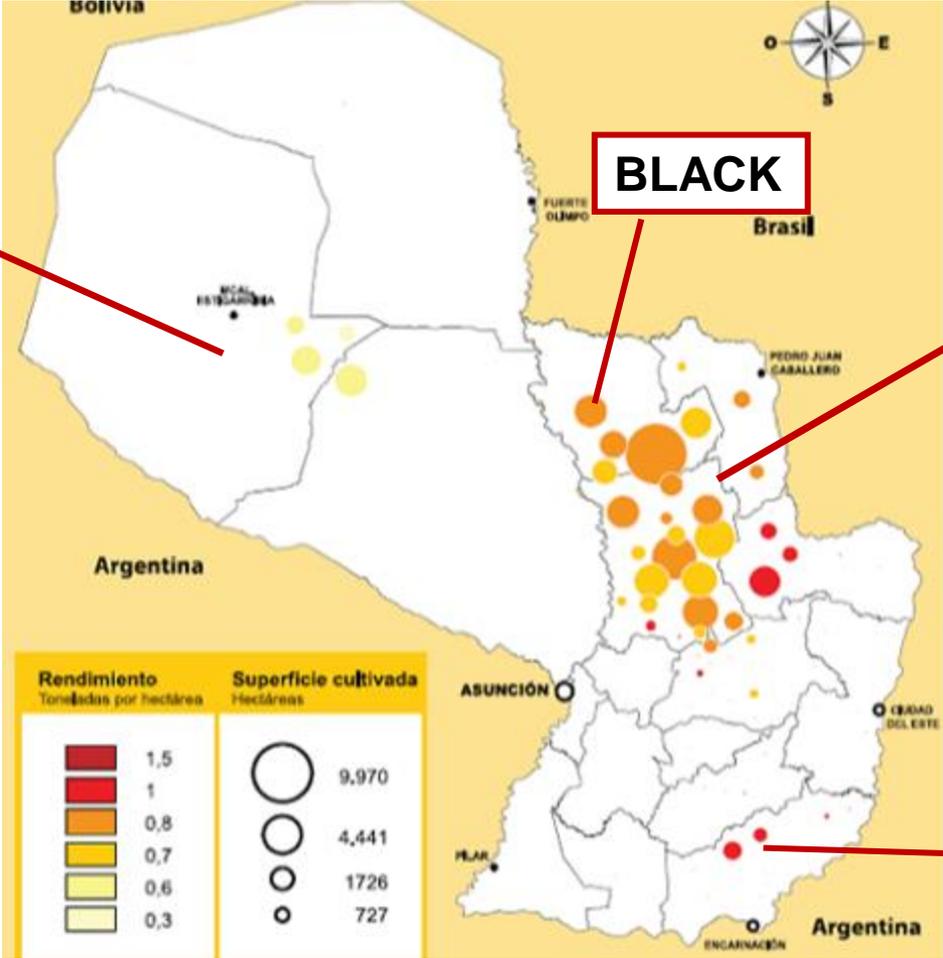
Almost 95% of sesame yield have been exported worldwide. Paraguay is recognized as a high-quality sesame seed producer.



\* Estimated to date

# GEOGRAPHIC CROP AREAS BY VARIETY

IP10  
K3

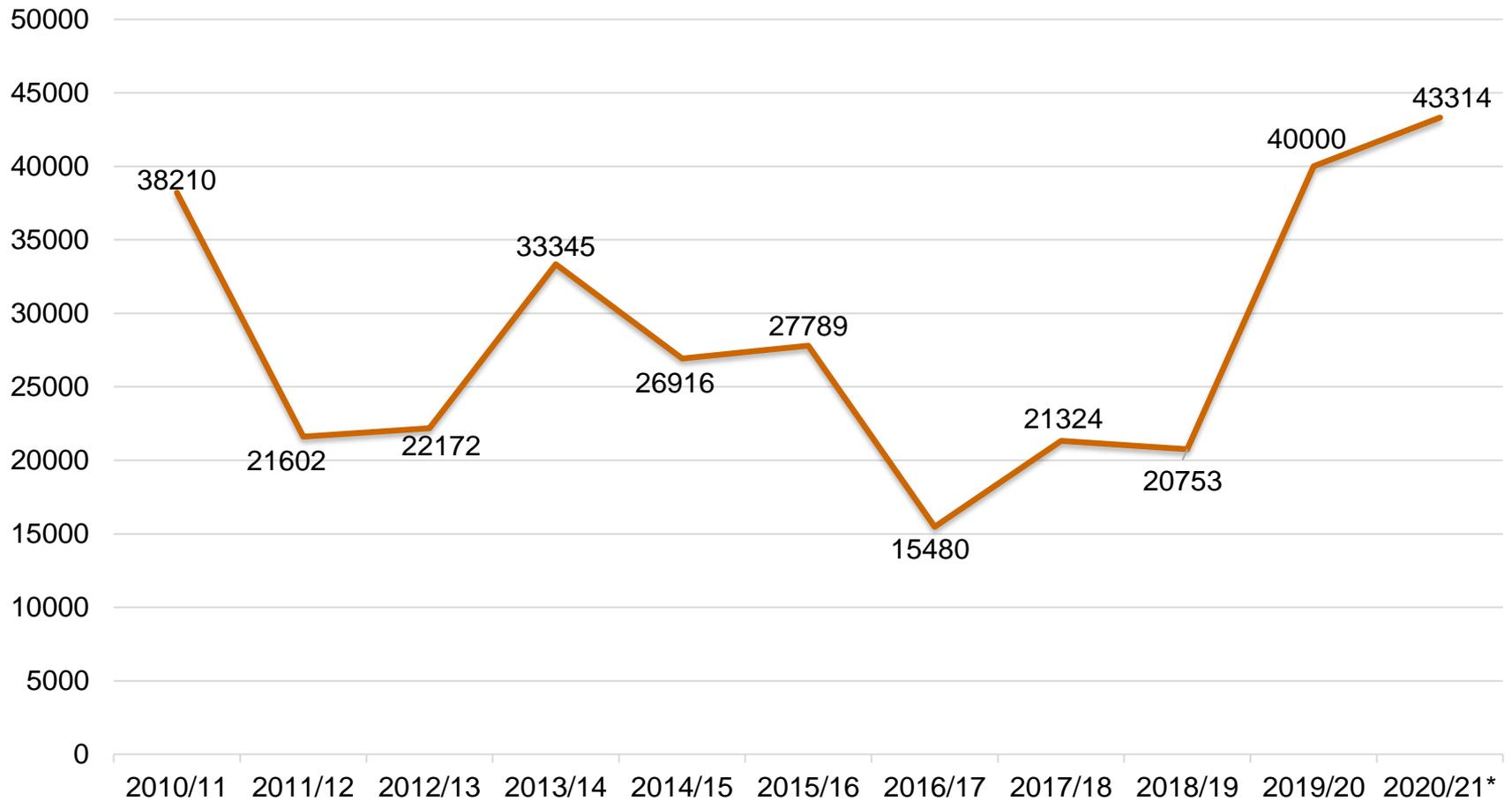


BLACK

ESCOBA  
K2

BLACK

# Paraguay Sesame Export in Tons



# ESCOBA (K2)

## Manual Harvest

### PARAMETERS

Size: 300 - 320 seeds per gram

### OTHER:

Appearance: Round oval seed  
Colour: White  
Odour & Flavour: Characteristic, free from  
strange rancid odour

### CHEMICAL

Moisture: 7% max  
FFA: 2% max  
Content of Fat: 52 % min



# ESCOBA (K2)





# BLACK

## Manual Harvest

### PARAMETERS

Size: 330 seeds per gram

### OTHER:

Appearance: Round oval seed  
Colour: Black  
Odour & Flavour: Characteristic, free from  
strange rancid odour

### CHEMICAL

Moisture: 7% max  
FFA: 2% max  
Content of Fat: 48 % min



# K3

## Machine Harvest

### PARAMETERS

Size: 350 seeds per gram

### OTHER:

Appearance: Round oval seed  
Colour: White  
Odour & Flavour: Characteristic, free from  
strange rancid odour

### CHEMICAL

Moisture: 7% max  
FFA: 3% max  
Content of Fat: 51 % min



# CERTIFICATIONS



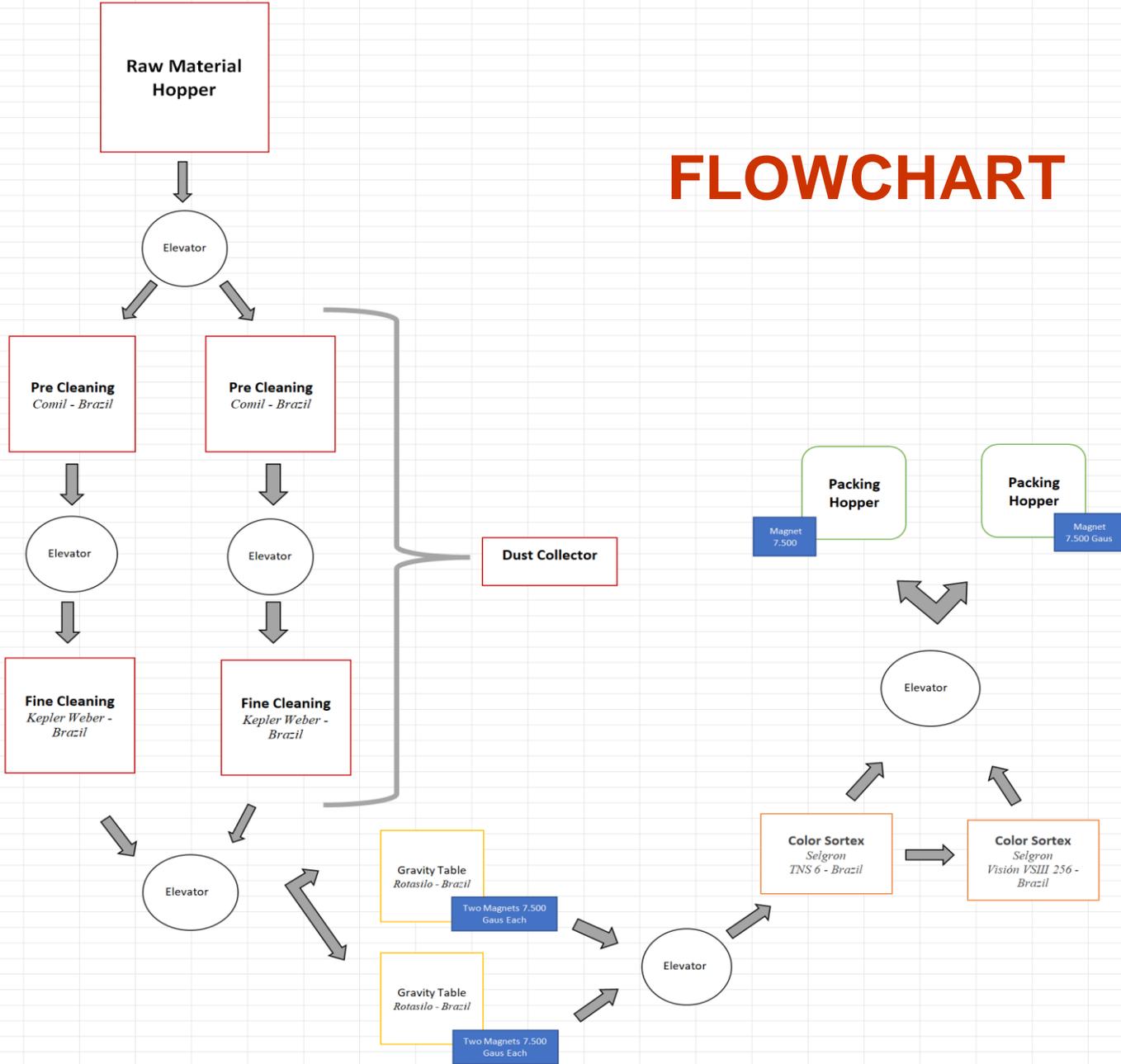
# KASBA'S FACILITY







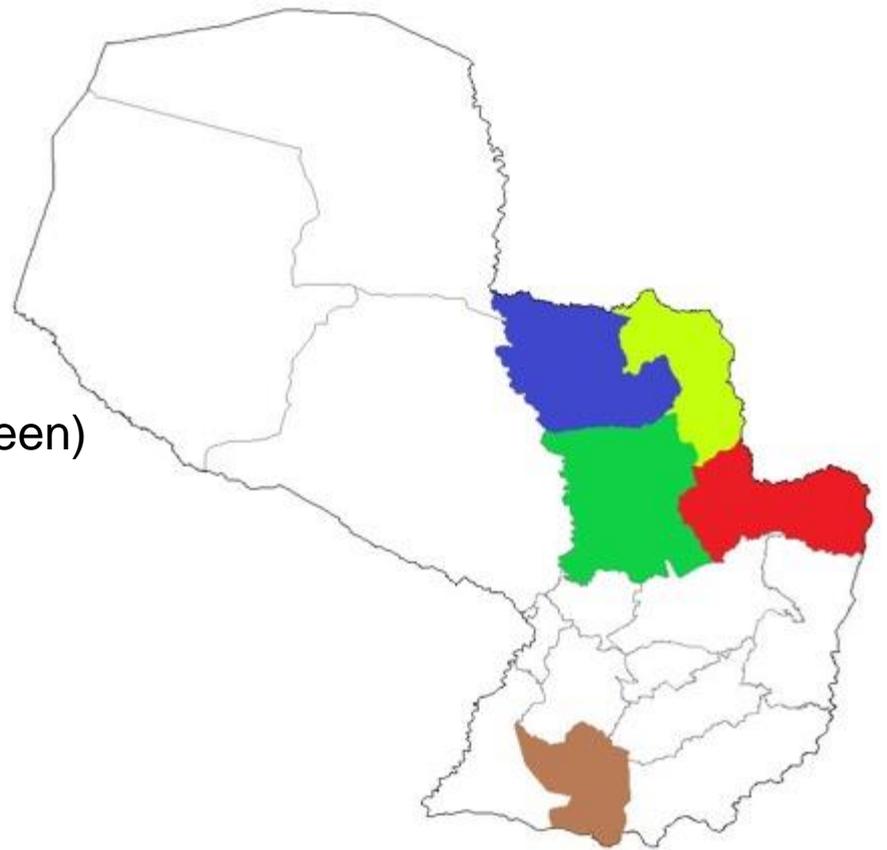
# FLOWCHART



# GEOGRAPHIC INFRASTRUCTURE

**Kasba** is present with Collection Centers in the most important sesame production area.

- 1.- Concepcion – Horqueta (Blue)
- 2.- Maracana – Canindeju (Red)
- 3.- Cruce Liberacion – San Pedro (Green)



Main Office: Asuncion

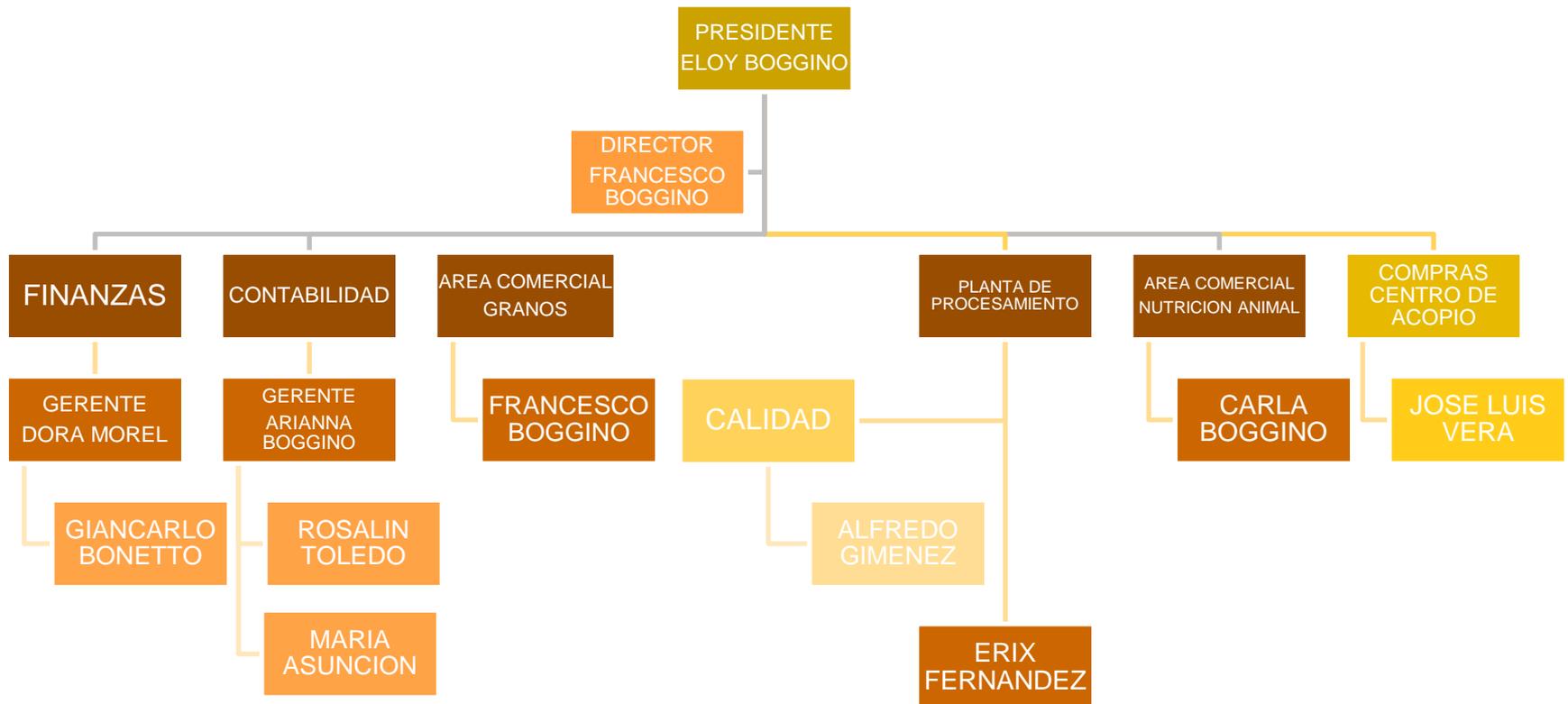
Facility: Santa Maria – Misiones (Brown)

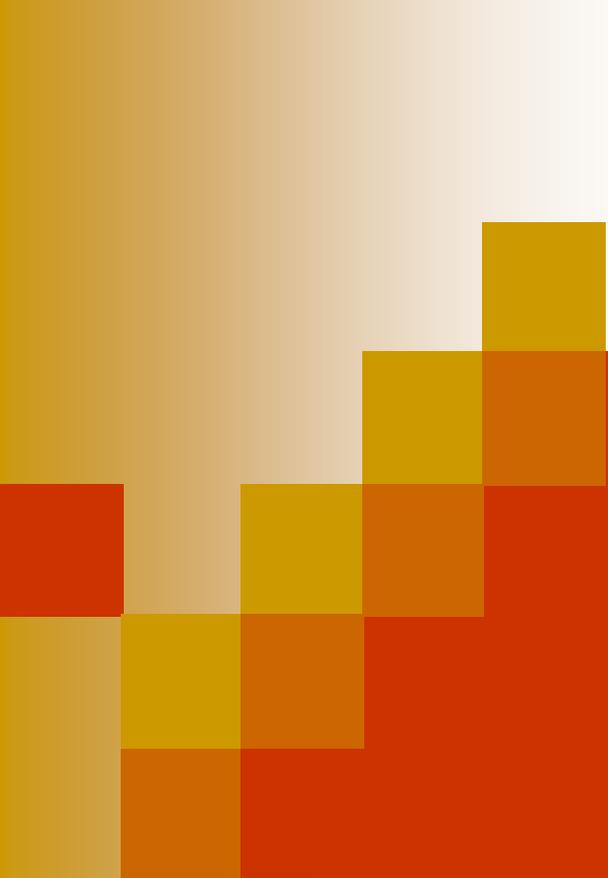


# HUMAN RESOURCES

- 9 Agronomict Engineers are incharge of the field work.
- 6 Administrative staff in the main Office

# ORGANIZATION CHART





# THANK YOU

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Asunción – Paraguay